

InnovatIT Solutions

Bringing SAP Product and Business Process Knowledge to Global SAP Implementations

When Narasimha Devisetty, CEO and Director of InnovatIT Solutions, aspired to become a Big 5 consultant, he didn't imagine that one day he would be much more instrumental in his clients' business goals as their trusted advisor, enriching their SAP product skills and co-architecting their SAP implementations. "I was always more attracted to providing clients what they required—to be more self-sufficient—and I was drawn to teaching them how to leverage their technology investments for better ROI," says Devisetty. His focus lies on effectively deploying advanced management solutions as a key to continuous innovation and improvement—not necessarily having bigger implementation budgets.

Devisetty shaped InnovatIT as a respectable IT services organization, infusing Big-5 quality standards in design and delivery of SAP solutions and training across industries and platforms. Headquartered in Lisle, IL, InnovatIT Solutions specializes in training and implementation of Enterprise Performance Management (EPM) and analytics solutions, with operations in the U.S. and India since 2005.

InnovatIT Solutions seamlessly integrates with IT organizations of large corporations and contributes to the design and delivery of value-adding solutions. The company is a SAP Training Services partner, SAP Software Solution partner and is a SAP Authorized Education Partner (AEP). With deep expertise in Business Planning and Consolidation (BPC) and HANA, InnovatIT Solutions is one of few consulting firms that provide consulting services on two of SAP's most advanced solutions. "We are unique because we can train and advise top companies on BPC and HANA deployments, empowering them to get the fastest, most comprehensive analytics and facilitating the highest level of decision-making they require to remain competitive—they are at the vanguard, and so are we," remarks Devisetty.

InnovatIT Solutions also engages in Evaluating Business Cases, Developing Product Extensions and Custom Solutions, including SAP Certified Financial Consolidation (FinCon) 2.0, which it developed to deliver functionality similar to BCS (Business Consolidation System) from the customer's BW investment.

With nearly a decade of expertise, the company is well familiarized with developing and implementing global information technology projects for organizations in consumer packaged goods, financial services, high tech, energy,

automotive, and life sciences. Some of their illustrious clientele are Adobe, Boston Scientific, Citigroup, Coca-Cola, Con Agra Foods, Dawn Foods, First Solar, EMC, Forest Labs, Intel, Insight, Investools, JP Morgan, Levi Strauss, Nike, PepsiCo, Silicon Valley Bank, Sony, Southern California Edison, Union Pacific, USDA and Wake Forest.

A key customer of InnovatIT is head of an R&D division for a major automotive manufacturer that was ready to invest in SAP's BPC application. Because some members of his Financial, Planning and Analysis team were leaning more toward a Hyperion and QlikView solution, he could not sign off on the purchase of BPC licenses without the various department managers' buy-in. InnovatIT Solutions customized a 3-day Pre-Sales Training workshop and provided hands-on experience of BPC to department managers. Towards the closing stages, the managers had agreed that SAP's BPC was the superior choice and the department head made the investment in BPC10 licenses.

For the near future, InnovatIT Solutions aims to increase its on-sight training workshops by offering more customized curriculum, even creating presales workshops for companies to help them decide between SAP products versus the competition. Additionally, InnovatIT Solutions is eliminating customer risks with a new engagement model for its solution design and implementation services.

"Why should companies pay for system integrators who do not guarantee problem resolution? We're so confident in our ability to solve problems, our new service model guarantees resolution, achieves project objectives, and eliminates customer risk," asserts Devisetty. 



Narasimha Devisetty